



## Club Health Assessment for District LC 5 through September 2010

| Club Number                          | Club Name                      | Charter Date | Status           | Membership                                   |                                    |                   |                     |                |                 | Reports  |  |                           |   | Finance                                | LCIF  |  |                 |                                   |
|--------------------------------------|--------------------------------|--------------|------------------|--|------------------------------------|-------------------|---------------------|----------------|-----------------|--|--|---------------------------|---|--|---|--|-----------------|-----------------------------------|
|                                      |                                |              | Current Status * | Number of Times on Status Quo within 2 years | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth | YTD Net Growth% | Member Count 12 Months Ago                     | Avg. length of service for dropped members | Months Since Last MMR *** | Yrs. Since Last Officer Report          | President Rotation                     | No Active Email **                                  | Months Since Last Activity Report ***    | Account Balance | Donations for current Fiscal Year |
|                                      |                                |              |                  |  | If below 15 members appears in red |                   |                     |                |                 | If net loss is greater than 20% appears in red |  |                           | If no report in 3 months appears in red | When more than one year appears in red | Notes the officers that do not have an active Email | If no report in 12 months appears in red |                 |                                   |
| <b>Clubs less than two years old</b> |                                |              |                  |  |                                    |                   |                     |                |                 |  |  |                           |   |  |   |  |                 |                                   |
| 106737                               | GUARUJA ENSEADA                | 10/27/2009   | Active           |  | 8                                  | 0                 | 0                   | 0              | 0.00%           | 0  |  |                           | 0                                       | Same                                   | S   | N/R                                      |                 |                                   |
| 107905                               | PIRACAIA                       | 03/25/2010   | Active           |  | 24                                 | 0                 | 2                   | -2             | -7.69%          | 0  | 0  |                           | 0                                       | Same                                   |   | 0  |                 |                                   |
| 108471                               | SÃO CAETANO DO SUL SANTA MARIA | 05/27/2010   | Active           |  | 57                                 | 1                 | 2                   | -1             | -1.72%          | 0  | 0  |                           | 0                                       | Same                                   | S,T,M   | 0  |                 |                                   |
| <b>Clubs more than two years old</b> |                                |              |                  |  |                                    |                   |                     |                |                 |  |  |                           |   |  |   |  |                 |                                   |
| 17194                                | APARECIDA                      | 11/12/1969   | Active           |  | 9                                  | 0                 | 1                   | -1             | -10.00%         | 11   | 24   |                           | 0                                       | Same                                   | P,T,M   | N/R                                      |                 |                                   |
| 17195                                | ARUJA                          | 05/04/1963   | Active           |  | 28                                 | 2                 | 1                   | 1              | 3.70%           | 27   | 16   |                           | 0                                       | New                                    | P,M   | 62                                       |                 |                                   |
| 17196                                | ATIBAIA                        | 08/08/1959   | Active           |  | 16                                 | 1                 | 0                   | 1              | 6.67%           | 23   |  |                           | 0                                       | New                                    | M   | 0  |                 |                                   |
| 30958                                | BERTIOGA                       | 06/24/1975   | Active           |  | 15                                 | 0                 | 0                   | 0              | 0.00%           | 16   |  |                           | 0                                       | Same                                   | S,M   | 6  |                 |                                   |
| 17198                                | CACAPAVA                       | 05/22/1965   | Active           |  | 26                                 | 1                 | 2                   | -1             | -3.70%          | 25   | 44   |                           | 0                                       | New                                    |   | 38                                       |                 | \$1000.00                         |
| 58781                                | CACHOEIRA PAULISTA             | 10/22/1996   | Active           |  | 10                                 | 0                 | 1                   | -1             | -9.09%          | 11   | 3  |                           | 1                                       | Same                                   |   | N/R                                      |                 |                                   |
| 17200                                | CAMPOS DO JORDAO               | 08/24/1957   | Active           |  | 11                                 | 0                 | 0                   | 0              | 0.00%           | 12   |  |                           | 0                                       | New                                    | T,M   | 9  |                 |                                   |
| 60731                                | CARAGUATATUBA                  | 05/06/1998   | Active           |  | 31                                 | 6                 | 4                   | 2              | 6.90%           | 22   | 1  |                           | 0                                       | New                                    |   | 0  |                 |                                   |
| 17201                                | CRUZEIRO                       | 12/13/1964   | Active           |  | 7                                  | 0                 | 1                   | -1             | -12.50%         | 10   | 8  |                           | 0                                       | New                                    | M   | 0  |                 |                                   |
| 17202                                | CUBATAO                        | 06/12/1956   | Active           |  | 19                                 | 0                 | 2                   | -2             | -9.52%          | 23   | 17   |                           | 0                                       | Same                                   | P,T,M   | 9  |                 |                                   |
| 17203                                | DIADEMA                        | 02/21/1961   | Active           |  | 12                                 | 0                 | 0                   | 0              | 0.00%           | 12   |  |                           | 1                                       | New                                    |   | 0  |                 |                                   |
| 17204                                | GUARATINGUETA                  | 05/01/1965   | Active           |  | 29                                 | 9                 | 2                   | 7              | 31.82%          | 23   | 12   |                           | 0                                       | New                                    | T   | 0  | 90+ Days        |                                   |
| 17207                                | GUARATINGUETA PEDREGU          | 05/28/1969   | Active           |  | 7                                  | 0                 | 0                   | 0              | 0.00%           | 7  |  |                           | 0                                       | Same                                   | P,T   | 0  |                 |                                   |
| 17205                                | GUARUJA                        | 06/09/1956   | Active           | 2  | 5                                  | 0                 | 0                   | 0              | 0.00%           | 6  |  |                           | 0                                       | Same                                   |   | 38                                       |                 |                                   |
| 36386                                | GUARUJA ASTURIAS               | 12/28/1978   | Active           |  | 19                                 | 0                 | 0                   | 0              | 0.00%           | 18   |  |                           | 1                                       | Same                                   |   | 14                                       |                 |                                   |
| 17206                                | GUARUJA SUL                    | 06/13/1968   | Active           |  | 18                                 | 0                 | 0                   | 0              | 0.00%           | 17   |  |                           | 0                                       | Same                                   | P,M   | 0  |                 |                                   |
| 17209                                | GUARULHOS                      | 01/19/1961   | Active           |  | 53                                 | 0                 | 0                   | 0              | 0.00%           | 53   |  |                           | 0                                       | New                                    | S   | 0  |                 |                                   |
| 60911                                | GUARULHOS AEROPORTO            | 06/25/1998   | Active           |  | 13                                 | 0                 | 1                   | -1             | -7.14%          | 14   | 12   |                           | 0                                       | New                                    | P,T,M   | 3  |                 |                                   |
| 17210                                | GUARULHOS NORTE                | 06/13/1973   | Active           |  | 28                                 | 0                 | 0                   | 0              | 0.00%           | 27   |  |                           | 0                                       | New                                    | P,M   | 3  |                 |                                   |
| 38911                                | GUARULHOS SUL                  | 09/03/1980   | Active           |  | 20                                 | 0                 | 0                   | 0              | 0.00%           | 19   |  |                           | 0                                       | New                                    |   | 3  |                 |                                   |
| 56878                                | ILHA BELA                      | 04/28/1995   | Active           |  | 41                                 | 0                 | 0                   | 0              | 0.00%           | 38   |  |                           | 0                                       | New                                    |   | 0  |                 |                                   |



## Club Health Assessment for District LC 5 through September 2010

| Club Number | Club Name                     | Charter Date | Status           | Membership                                   |                                    |                   |                     |                |                 |                            | Reports                                    |                           |                                |   | Finance                                | LCIF  |  |                                   |          |           |
|-------------|-------------------------------|--------------|------------------|--|------------------------------------|-------------------|---------------------|----------------|-----------------|----------------------------|--|---------------------------|--------------------------------|---|--|---|--|-----------------------------------|----------|-----------|
|             |                               |              | Current Status * | Number of Times on Status Quo within 2 years | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR *** | Yrs. Since Last Officer Report | President Rotation                      | No Active Email **                     | Months Since Last Activity Report ***               | Account Balance                          | Donations for current Fiscal Year |          |           |
|             |                               |              |                  |  | If below 15 members appears in red |                   |                     |                |                 |                            |  |                           |                                | If no report in 3 months appears in red | When more than one year appears in red | Notes the officers that do not have an active Email | If no report in 12 months appears in red |                                   |          |           |
| 17211       | ITANHAEM                      | 12/22/1963   | Active           |  | 18                                 | 0                 | 3                   | -3             | -14.29%         | 21                         | 18   |                           |                                | 0                                       | Same                                   | T   | N/R                                      |                                   | 90+ Days |           |
| 44442       | ITANHAEM PRAIA                | 12/13/1984   | Active           |  | 15                                 | 0                 | 4                   | -4             | -21.05%         | 17                         | 2  |                           |                                | 0                                       | New                                    | P,T,M   | N/R                                      |                                   | 90+ Days |           |
| 62132       | ITARIRI                       | 06/21/1999   | Active           |  | 12                                 | 0                 | 0                   | 0              | 0.00%           | 6                          |  |                           |                                | 1                                       | Same                                   | S,M   | 1  |                                   | 90+ Days |           |
| 17212       | JACAREI                       | 05/03/1957   | Active           |  | 28                                 | 0                 | 0                   | 0              | 0.00%           | 21                         |  |                           |                                | 0                                       | New                                    | M   | 0  |                                   |          |           |
| 17213       | LORENA                        | 09/03/1965   | Active           |  | 20                                 | 0                 | 0                   | 0              | 0.00%           | 16                         |  |                           |                                | 1                                       | Same                                   | P,S,T,M   | N/R                                      |                                   |          |           |
| 17214       | MAIRIPORA                     | 05/31/1960   | Active           |  | 44                                 | 1                 | 6                   | -5             | -10.20%         | 44                         | 1  |                           |                                | 0                                       | Same                                   | T   | 3  |                                   |          |           |
| 17215       | MAUA                          | 04/27/1961   | Active           | 1  | 7                                  | 0                 | 0                   | 0              | 0.00%           | 7                          |  |                           |                                | 0                                       | Same                                   |   | 36                                       |                                   |          |           |
| 17216       | MOGI DAS CRUZES               | 03/22/1962   | Active           |  | 26                                 | 2                 | 0                   | 2              | 8.33%           | 27                         |  |                           |                                | 0                                       | New                                    | P,T   | 0  |                                   |          | \$4000.00 |
| 17217       | MOGI DAS CRUZES ESTÂNCIA      | 05/23/1969   | Active           |  | 16                                 | 2                 | 2                   | 0              | 0.00%           | 16                         | 2  |                           |                                | 0                                       | New                                    | P,T   | 1  |                                   |          |           |
| 17218       | MONGAGUA                      | 05/04/1965   | Active           |  | 10                                 | 1                 | 0                   | 1              | 11.11%          | 18                         |  |                           |                                | 2                                       | New                                    | P,T,M   | 0  |                                   |          |           |
| 17219       | PASSA QUATRO                  | 09/23/1967   | Active           |  | 4                                  | 0                 | 0                   | 0              | 0.00%           | 8                          |  |                           |                                | 0                                       | New                                    | T   | 4  |                                   | 90+ Days |           |
| 46837       | PERUIBE                       | 01/23/1987   | Active           |  | 17                                 | 0                 | 0                   | 0              | 0.00%           | 20                         |  |                           |                                | 0                                       | Same                                   | T   | 0  |                                   | 90+ Days |           |
| 17221       | PINDAMONHANGABA               | 03/23/1963   | Active           | 1  | 16                                 | 2                 | 2                   | 0              | 0.00%           | 4                          | 7  |                           |                                | 0                                       | New                                    | T,M   | 3  |                                   | 90+ Days |           |
| 17222       | POA                           | 06/19/1960   | Active           |  | 9                                  | 0                 | 0                   | 0              | 0.00%           | 9                          |  |                           |                                | 0                                       | New                                    | M   | N/R                                      |                                   |          |           |
| 17223       | PRAIA GRANDE                  | 06/05/1967   | Active           |  | 5                                  | 0                 | 0                   | 0              | 0.00%           | 11                         |  |                           |                                | 0                                       | Same                                   |   | 10                                       |                                   |          |           |
| 36815       | PRAIA GRANDE OCIAN            | 03/26/1979   | Active           | 2  | 9                                  | 0                 | 0                   | 0              | 0.00%           | 14                         |  |                           |                                | 0                                       | Same                                   | M   | 0  |                                   | 90+ Days |           |
| 38625       | SANTA ISABEL                  | 06/19/1980   | Active           |  | 20                                 | 0                 | 0                   | 0              | 0.00%           | 20                         |  |                           |                                | 0                                       | Same                                   |   | N/R                                      |                                   |          |           |
| 17244       | SANTO ANDRE CAMPESTRE         | 04/15/1969   | Active           |  | 19                                 | 0                 | 0                   | 0              | 0.00%           | 19                         |  |                           |                                | 0                                       | New                                    |   | 0  |                                   |          |           |
| 17234       | SANTO ANDRE CENTRO            | 09/26/1957   | Active           |  | 34                                 | 0                 | 0                   | 0              | 0.00%           | 38                         |  |                           |                                | 0                                       | New                                    | T   | 0  |                                   |          |           |
| 17231       | SANTO ANDRE JARDIM            | 03/15/1966   | Active           |  | 15                                 | 1                 | 0                   | 1              | 7.14%           | 15                         |  |                           |                                | 0                                       | New                                    | S,T   | 0  |                                   |          |           |
| 17232       | SANTOS CENTRO                 | 07/01/1953   | Active           |  | 13                                 | 3                 | 0                   | 3              | 30.00%          | 14                         |  |                           |                                | 1                                       | New                                    | M   | 1  |                                   |          |           |
| 17243       | SANTOS LESTE                  | 07/09/1968   | Active           |  | 20                                 | 0                 | 0                   | 0              | 0.00%           | 28                         |  |                           |                                | 0                                       | Same                                   | P,S,M   | N/R                                      |                                   |          |           |
| 17241       | SANTOS OESTE                  | 11/29/1968   | Active           |  | 18                                 | 0                 | 0                   | 0              | 0.00%           | 26                         |  |                           |                                | 0                                       | New                                    | T   | 1  |                                   | 90+ Days |           |
| 32095       | SANTOS PONTA DA PRAIA         | 04/21/1976   | Active           |  | 18                                 | 1                 | 0                   | 1              | 5.88%           | 12                         |  |                           |                                | 0                                       | Same                                   | T   | 0  |                                   |          |           |
| 17233       | SANTOS SUL                    | 12/10/1960   | Active           |  | 24                                 | 0                 | 2                   | -2             | -7.69%          | 26                         | 34   |                           |                                | 0                                       | New                                    | M   | 0  |                                   |          |           |
| 17228       | SAO BERNARDO DO CAMPO R RAMOS | 08/24/1971   | Active           |  | 10                                 | 1                 | 2                   | -1             | -9.09%          | 13                         | 1  |                           |                                | 0                                       | Same                                   | T   | 0  |                                   |          |           |



## Club Health Assessment for District LC 5 through September 2010

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|----------------------------------|--------------------------------|----------------------------------|--------------------------|--|------------------------------------|-------------------|-----------------------|-------------------------|-----------------------------------|--------------------------------------|--|-----------------------------|---|---|---|---|---|--|---|---|
|                                  |                                |                                  | Current Status *         | Number of Times on Status Quo within 2 years | Current Member Count               | YTD Members Added | YTD Members Dropped   | YTD Net Growth          | YTD Net Growth%                   | Member Count 12 Months Ago           | Avg. length of service for dropped members     | Months Since Last MMR ***   | Yrs. Since Last Officer Report          | President Rotation                      | No Active Email **                      | Months Since Last Activity Report ***             | Account Balance                                     | Donations for current Fiscal Year        |   |   |
|                                  |                                |                                  |                          |  | If below 15 members appears in red |                   |                       |                         |                                   |                                      | If net loss is greater than 20% appears in red |                             |   |   | If no report in 3 months appears in red | When more than one year appears in red            | Notes the officers that do not have an active Email | If no report in 12 months appears in red |   |   |
| 17225                            | SAO BERNARDO DO CAMPO RIO GDE  | 05/16/1969                       | Active                   |  | 20                                 | 1                 | 0                     | 1                       | 5.26%                             | 15                                   |  |                             |   |   | 0                                       | Same  | T,M   | 0  |   |   |
| 17235                            | SAO CAETANO DO SUL             | 06/27/1955                       | Active                   |  | 31                                 | 0                 | 0                     | 0                       | 0.00%                             | 29                                   |  |                             |   |   | 0                                       | New   |   | 4  |   |   |
| 17227                            | SAO CAETANO DO SUL BARCELONA   | 02/16/1972                       | Active                   |  | 12                                 | 0                 | 0                     | 0                       | 0.00%                             | 13                                   |  |                             |   |   | 0                                       | Same  |   | 5  |   |   |
| 32948                            | SAO CAETANO DO SUL FUNDACAO    | 11/11/1976                       | Active                   |  | 4                                  | 0                 | 4                     | -4                      | -50.00%                           | 7                                    | 15   |                             |   |   | 0                                       | Same  | S,M   | 37                                       | 90+ Days                                |   |
| 17229                            | SAO CAETANO DO SUL STA PAULA   | 10/29/1968                       | Active                   |  | 17                                 | 0                 | 2                     | -2                      | -10.53%                           | 15                                   | 1  |                             |   |   | 0                                       | Same  | T   | 0  | 90+ Days                                |   |
| 17237                            | SAO JOSE DOS CAMPOS            | 11/04/1955                       | Active                   |  | 47                                 | 0                 | 3                     | -3                      | -6.00%                            | 50                                   | 1  |                             |   |   | 0                                       | New   | S,T,M   | 0  |   |   |
| 29293                            | SAO JOSE DOS CAMPOS ESPLANADA  | 05/07/1974                       | Active                   |  | 31                                 | 0                 | 0                     | 0                       | 0.00%                             | 30                                   |  |                             |   |   | 0                                       | New   | M   | N/R                                      |   |   |
| 39702                            | SAO JOSE DOS CAMPOS VISTA VERD | 04/22/1981                       | Active                   | 1  | 5                                  | 0                 | 1                     | -1                      | -16.67%                           | 7                                    | 3  |                             |   |   | 0                                       | New   |   | 3  |   |   |
| 66723                            | SAO JOSE DOS CAMPOS-SUL        | 10/14/2002                       | Active                   |  | 23                                 | 0                 | 1                     | -1                      | -4.17%                            | 25                                   | 4  |                             |   |   | 0                                       | Same  | S   | 5  |   |   |
| 48775                            | SAO SEBASTIAO                  | 06/28/1988                       | Active                   |  | 9                                  | 0                 | 0                     | 0                       | 0.00%                             | 11                                   |  |                             |   |   | 0                                       | Same  | S,T   | 16                                       | 90+ Days                                |   |
| 17238                            | SAO VICENTE                    | 01/22/1955                       | Active                   |  | 27                                 | 0                 | 1                     | -1                      | -3.57%                            | 26                                   | 5  |                             |   |   | 0                                       | New   | P,M   | 13                                       |   |   |
| 40019                            | SAO VICENTE PRAIA              | 06/16/1981                       | Active                   |  | 13                                 | 0                 | 0                     | 0                       | 0.00%                             | 13                                   |  |                             |   |   | 0                                       | New   | P,S,T   | 5  |   |   |
| 17245                            | SUZANO                         | 06/09/1967                       | Active                   |  | 36                                 | 0                 | 0                     | 0                       | 0.00%                             | 25                                   |  |                             |   |   | 0                                       | New   | M   | 0  |   | \$1000.00   |
| 17247                            | TAUBATE BANDEIRANTES           | 05/23/1969                       | Active                   |  | 11                                 | 0                 | 0                     | 0                       | 0.00%                             | 11                                   |  |                             |   |   | 0                                       | Same  | P,S,M   | 0  |   |   |
| 17246                            | TAUBATE CENTRO                 | 08/26/1957                       | Active                   |  | 15                                 | 0                 | 2                     | -2                      | -11.76%                           | 21                                   | 20   |                             |   |   | 0                                       | Same  | P,S,T,M   | 0  | 90+ Days                                |   |
| 38310                            | TREMEMBE                       | 04/30/1980                       | Active                   | 1  | 10                                 | 0                 | 0                     | 0                       | 0.00%                             | 13                                   |  |                             |   |   | 1                                       | Same  | P,S,T   | 5  | 90+ Days                                |   |
| 102029                           | UBATUBA                        | 05/08/2008                       | Active                   |  | 17                                 | 0                 | 3                     | -3                      | -15.00%                           | 18                                   | 2  |                             |   |   | 0                                       | New   | T,M   | 11                                       |   |   |
| <b>Current Total Clubs Count</b> | <b>YTD New Clubs Count</b>     | <b>YTD Cancelled Clubs Count</b> | <b>YTD Net Club Gain</b> | <b>Current Total Members</b>                 | <b>YTD Add</b>                     | <b>YTD Drop</b>   | <b>YTD Net Growth</b> | <b>YTD Net Growth %</b> | <b>Member Count 12 Months Ago</b> | <b>Average Member Count Per Club</b> | <b>% of Clubs with less than 20 members</b>    | <b>% No MMR in 3 Months</b> | <b>% No Officer Report in 12 Months</b> | <b>% of Clubs with balance 90+ days</b> | <b>Number of Clubs in Status Quo</b>    | <b>% Status Quo Clubs in Financial Suspension</b> | <b>Number of Cancelled Clubs</b>                    | <b>Average Cancelled Club Age</b>        | <b>Members Lost Due to Cancellation</b> | <b>% of Clubs Cancelled for Non-Financial Reasons</b> |
| 67                               | 0                              | 0                                | 0                        | 1,281  | 35                                 | 57                | -22                   | -1.69%                  | 1,213                             | 19                                   | 63%  | 0%                          | 0%                                      | 21%                                     | 0                                       | 0%  | 0   | 0  | 0                                       | 0%  |

\* - Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

\*\*\*- Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.